**Project Title : Car Resale Value Prediction Project Design Phase-I** - **Solution Fit Template**

**Team ID:** PNT2022TMID30244

**AS**

**5. AVAILABLE SOLUTIONS**

We provide the right information about their problems

For example

If is customers problem means

We check and fix the spare parts and give the exact data about that spare parts

Wrong Information about used cars

Vehicle details

Service Data

**CC**

**6. CUSTOMER CONSTRAINTS**

**CS**

**1. CUSTOMER SEGMENT(S)**

Professors

IT worker

Travel Agents

**Explore AS, differentiate**

**Define CS, fit into CC**

They directly find the right owner and Check the information and condition about the car

**BE**

**7. BEHAVIOUR**

**RC**

**9. PROBLEM ROOT CAUSE**

Providing fake or unauthorized data to the customer

**J&P**

**2. JOBS-TO-BE-DONE / PROBLEMS**

Once Check the vehicles with the Help of well known mechanics

Mileage Problem

Wrong Market Connection

Poor Condition of the Vehicle

**Focus on J&P, tap into BE, understand RC**

**Focus on J&P, tap into BE, understand RC**



**Identify strong TR & EM**

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **Identify strong TR & EM** | **3. TRIGGERS TR**  Seeing their Relatives and friends  By colleage  Seeing Advertisements | **10. YOUR SOLUTION**  We check the each part of the vehicle and give the correct information and also give the future service details | 1. **CHANNELS of BEHAVIOUR CH**     1. **ONLINE**   We have a web Application .On that Customers can use it to check the problems or clarifications   * 1. **OFFLINE**   Customers reach the near mechanics shop and clarify their doubts |  |
| **4. EMOTIONS: BEFORE / AFTER EM**  Sad, Diisappointment > Happy ,Satisfaction |